# 2017 • 27east Digital Advertising



## WE'VE GOT YOU COVERED IN THE HAMPTONS





Call or e-mail us today to learn more about growing your business on the Hamptons' most highly trafficked website.

Tel 631-287-1100 • Email ads@pressnewsgroup.com







Anthony Lubrano, Owner Compass East Realty

"We've been posting sales and rental listings on 27east.com for a couple of years now. From the web analytics, we can see that 27east drives significant traffic to our agency's website. More importantly, though, we can credit a number of transactions to 27east.com as well!"



Joanne Shumski, Owner

Fay Teller Salon

"In just two weeks of advertising, a woman walked into my salon with a printout of my 27east.com ad in her hand. Now I have a new regular customer. I'm really happy!"



### Karen Connolly Kirsten Lonnie Julie Fitzgerald

SeptemberFest Committee

"We wanted to promote our inaugural Friday night kick-off party and by using 27east's homepage exclusively the week before the event, we sold 82 tickets online. It was a huge success!"



### James and Danielle Quackenbush

Quackenbush Cesspools

"Our ad on 27east.com delivered a new customer almost immediately."



Jessica Cavolina, Owner Photography

"Advertising with 27east.com has enhanced my business by enabling me to reach customers I would not have access to otherwise. It has been a positive experience and provided my business with an opportunity for growth."



Kevin A. Luss, CFP, ChFC, Founder/President The Luss Group, Inc.

"We are now in our third year of advertising on 27east.com. Within the first few months of running our ad, I noticed two very tangible results: first, I cannot go anywhere without folks saving they see my picture on 27east.com, and secondly. I have seen the traffic increase exponentially since we put it up. "

## Get Results. Just Ask Our Advertisers.



Tom Otis Otis Ford

"Our web ads on 27east.com are consistently one of our top traffic drivers for our website. 27east. com makes the process of building effective web ads simple, and the results speak for themselves."



Andrew Lynch, Vice President Hampton Jitney

"We have found that 27east.com. is very effective in generating top of mind awareness in the online medium and that awareness definitely helps drive our sales."



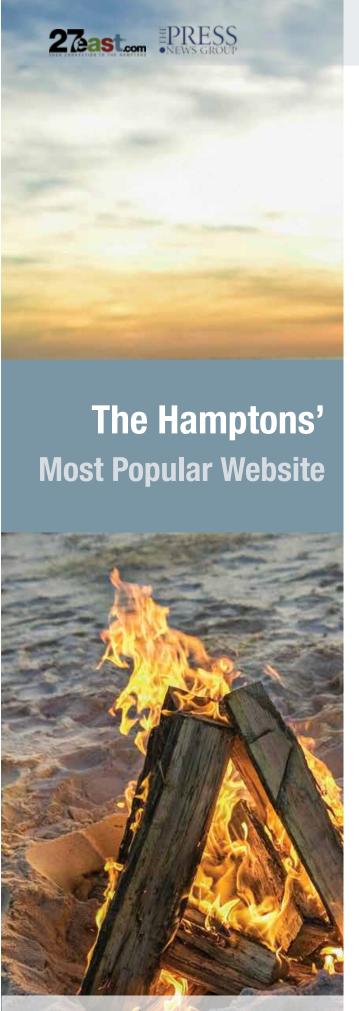
Henry H. Hildreth III, Owner/President

"As the country's oldest department store we understand the importance of effective marketing, 27east.com has played an integral part in our marketing strategy because we have found that our ad is attracting customers from NYC as well as the East End. 27east is the perfect complement to our print advertising."



Steve Haweeli, President WordHampton Public Relations

"Increasingly, people are getting their information online. Advertising on 27east.com has been an effective way to remind people about Hamptons Restaurant Week."



### WHO WE ARE:

27east.com is the online publication of the Hamptons' leading newspapers, The Southampton Press and The East Hampton Press. The heart of our coverage area is the Hamptons, a world-famous resort area that includes some of the country's most affluent communities with a combined resident population of more than 80,000, plus some 60,000 second-home owners.

## MARKETING OPPORTUNITIES:

27east.com offers a variety of advertising opportunities for every budget, plus additional discounts for our print advertisers. Whether your customers live in the Hamptons yearround or seasonally, 27east.com reaches more of them, more frequently, than any other local website. Advertising online is more important than ever. Make 27east.com part of your marketing plan today!

### ADVERTISE

ON 27EAST MOBILE

Reach over 75,000 Mobile Phone Users A Month!

### SITE TRAFFIC PER MONTH

1.2M page views 400,000 200,000

### 3 page views per visit

### **VISITOR LOYALTY**

40% visit at least once a day 60% visit at least twice a week

### **DEMOGRAPHICS**

#### **GENDER**

53% Female 47% Male

### **AGE**

25% ages 18-34 45% ages 35-54 30% ages 55+

### **AFFLUENCE**

35% \$100,000+ 32% \$60,000-\$100,000

#### **EDUCATION**

48% College 22% Graduate School

### **GEOGRAPHY**

40% Hamptons 25% NYC 20% Other Long Island 2% Other NY state 12% Out of state 1% International

SOURCE: QUANTCAST.COM AND GOOGLE ANALYTICS





\$58

\$62

SITESECTIONS	Size (Pixels, W x H)	1-Week Open (per week)	4-Week Contract (per week)	13-Week Contract (per week)	26-Week Contract (per week)	39-Week Contract (per week)	52-Week Contract (per week)
HOMEPAGE LEADER (Top Horizontal) HOMEPAGE ANCHOR (Top Square)	660 x 80 300 x 250				\$315 \$315	\$299 \$299	\$281 \$281
HOMEPAGE WEEKLY SPECIAL (2nd Horizontal)	660 x 80	1 Advertiser: \$4	75. 2 Advertise	rs: \$356 each	φ313	Ψ299	Ψ201
HOMEPAGE PREMIUM EXPANDER	\$840/week (Appears on any three non-consecutive days per week.)						
Pencil expander ad appears on HOMEPAGE. On user's first visit of the day to HOMEPAGE, ad expands and collapses upon closing. In subsequent visits on same day, ad appears in collapsed form and may be opened and closed by user.  Small ad: 970 x 40 · Large ad: 970 x 400							
NEWS LEADER (Top Horizontal)	660 x 80	\$243	\$236	\$230	\$218	\$206	\$194
NEWS ANCHOR (Top Square)	300 x 250	\$243	\$236	\$230	\$218	\$206	\$194
NEWS VERTICAL ANCHOR	160 x 345	\$158	\$153	\$149	\$142	\$133	\$126
REAL ESTATE LEADER (Top Horizontal)	660 x 80				\$186	\$175	\$165
REAL ESTATE ANCHOR (Top Square)	300 x 250				\$186	\$175	\$165
REAL ESTATE ANCHOR (Center Horizontal)	465 x 100	\$168	\$164	\$160	\$151	\$143	\$134
REAL ESTATE VERTICAL ANCHOR	160 x 345	\$151	\$147	\$143	\$134	\$128	\$121
	100 % 0 10	<b>V101</b>	Ψ111	<b>VIIO</b>	<b>V10</b> 1	<b>4120</b>	4121
SECTIONS LEADER (Top Horizontal)	660 x 80	\$164	\$160	\$155	\$148	\$140	\$131
SECTIONS ANCHOR (Top Square)	300 x 250	\$164	\$160	\$155	\$148	\$140	\$131
SECTIONS VERTICAL ANCHOR	160 x 345	\$109	\$106	\$103	\$97	\$93	\$87
*Includes placement on any two of the following: Sports, Hamptons Life, Community, Events, Food, Classifieds, Search, Business							
RUN OF SITE (Square)	300 x 250	\$96	\$93	\$91	\$86	\$81	\$177
RUN OF SITE (Vertical)	160 x 345	\$72	\$70	\$69	\$65	\$62	\$58
Circulates through the entire website lower down on page							
MOBILE PREMIUM EXPANDER Displays at top of Homepage for 10 seconds be Large ad: 300x250 pixels. Small ad: 300x50 p		\$350	\$340	\$329	\$315	\$299	\$281
MOBILE RUN OF SITE Appears between every third article listing and	300 x 50 at the bottom of a	\$96 article detail page	\$93 es.	\$91	\$86	\$81	\$77
MARKETING	Size (Pixels, W x H)	1-Week Open (per week)	4-Week Contract (per week)	13-Week Contract (per week)	26-Week Contract (per week)	39-Week Contract (per week)	52-Week Contract (per week)

"This Weekend In The Hampton"

**EMAIL MARKETING** 

Newsletter emailed every Thursday to over 25,000 subscribers.

**DISCOUNTS:** Advertisers with a current Press print contract receive 5% off. Non-profit advertisers receive 15% off.

300 x 250

**ARTWORK:** Acceptable file formats are .jpg, .gif, or .swf. All .swf files must have a clickTAG code. Ad creation is included for non-animated ads. Animated ad design is priced according to scope of work.

\$70

\$69

\$65

MINIMUM AD RUN: Four (4) Weeks for Leader and Top Square Anchor Ads May-August. Six (6) Months for Leader and Top Square Anchor Ads on HOMEPAGE AND REAL ESTATE

\$72





